Press release

29 May 2024

DUAL Group appoints specialist lines veteran Scott Sayce as Group Head of Emerging Products

New role underlines DUAL's commitment to delivering better client outcomes

DUAL Group today announced the appointment of Scott Sayce in the newly created role of Head of Emerging Products. Scott joins the MGA on 1 September and will be based in London, reporting to David Harries who joined DUAL as Group Director of Underwriting in January 2024. Sayce is the latest addition to DUAL Group's leadership team, which underpins DUAL's continuous commitment to provide tangible and relevant solutions to meet clients demands and needs.

Sayce brings more than two decades of specialist lines insurance experience including several global leadership roles. These include Group Head of Financial Lines & Cyber at Axa Group, Head of Cyber, Technology and Life Science at CNA Hardy and, most recently, Global Head of Cyber at Allianz Commercial.

Richard Clapham, CEO, DUAL Group said: "Scott is a great addition to the DUAL Group leadership team, and we're delighted that he has chosen to join DUAL. Being successful in today's fast moving insurance market requires a deep understanding of the industry trends that drive clients' emerging insurance needs. Scott brings very relevant and extensive underwriting and broking experience, which will drive our innovation agenda and collaboration with our carrier partners."

Harries commented: "Scott has a proven track record of bringing innovative and complex products to market. In this newly created role in DUAL, Scott will be working closely with our CEOs and expert underwriting teams in each of our regions and combining this with the insights we gain from our global network of over 11,000 broker partners, helping to ensure we deliver better outcomes for their clients."

Sayce added: "DUAL offers one of the most agile and responsive business models in the market, with continuous innovation sitting as a foundational pillar to provide solutions to risks customers face today and the risks they may encounter tomorrow, from traditional through to cyber, emerging technology, and sustainability exposures. I'm really looking forward to joining the team and contributing to DUAL's future growth plans."

-ENDS-

Notes to editors

About DUAL

DUAL is driven by a mission to be the MGA of choice for brokers, clients and carriers, through provision of deep underwriting expertise and global distribution. DUAL Group is one of the world's largest international underwriting agencies with US$3.5bn of GWP.

DUAL's investment in data and technology enables it to deliver over 70 products and services with speed and efficiency to 11,000 broker partners working with over 70 carrier partners worldwide.

Established in 1998, today DUAL has over 1,700 people in 21 countries across the Americas, Europe and Asia Pacific, and is one of Lloyd's' largest international coverholders.

About Howden

Howden is a leading global insurance intermediary group with employee ownership at its heart. Founded in 1994, it operates in 55 countries across Europe, Africa, Asia, the Middle East, Latin America, the USA, Australia, and New Zealand, employing 17,000 people and handling $38bn of premium on behalf of clients. For more information, please visit www.howdengroupholdings.com

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