Press release

DUAL and Liberty partner to expand Property and Financial Lines capacity across Latin America

Combining global strength and local expertise to deliver agile, client-focused Property and Financial Lines solutions

Mexico City and Miami
3 March 2026

DUAL Latin America, part of DUAL Group, has announced a strategic partnership with Liberty Specialty Markets Latin America (Liberty), part of Liberty Mutual Insurance Group, to deliver enhanced Property and Financial Lines capacity in the middle market segment for brokers and clients across Latin America. The partnership places emphasis on Mexico and Central America for Property, and on all countries in the region for Financial Lines.

The collaboration responds to growing market demand. Property represents a significant share of P&C premiums in the region, while Financial Lines continues to gain momentum as organisations seek stronger protection against evolving regulatory requirements.

Bringing together Liberty's financial strength and commitment to sustainable growth with DUAL's underwriting expertise, regional distribution network and advanced capabilities, the partnership delivers greater capacity for Property and Financial Lines. Brokers and clients will benefit from broader coverage and strengthened market solutions supported by DUAL Latin America's continued investment in technology-driven processes and data analytics. This will enable faster, more accurate underwriting decisions and enhanced protection against evolving regulatory risks.

This new agreement builds on the existing strong global relationship between DUAL and Liberty, now with a dedicated focus on Latin America. It represents a key part of DUAL Latin America's strategy to harness technology, data insights, and deep local market expertise to offer high-quality solutions.

Marilena Rodriguez, CEO, DUAL Latin America commented: "Our partnership with Liberty marks another milestone in our journey to become the partner of choice for brokers and clients in Latin America. By combining deep local expertise with global capabilities, we are laying the foundation for a multiline offering, delivered with technical excellence and agility to accelerate time-to-market. This agreement reinforces our commitment to innovation and client success across the region."

Manuel Moreno, President, Liberty Specialty Markets, Latin America and US, said: “We are delighted to be partnering with DUAL to provide solutions to meet the growing demand from clients and brokers in Latin America. Through this agreement, DUAL and Liberty strengthen their regional footprint, bringing together innovation and a client-centric approach to better serve the local market.”