



DUAL North America appoints Paul Schiavone as Executive Vice President, Cyber and Professional Lines

Strategic hire builds on DUAL's cyber expansion and accelerates growth across professional liability in North America

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[DUAL North America](#) ("DUAL"), today announced the appointment of Paul Schiavone as Executive Vice President, Cyber and Professional Lines.

Schiavone joins DUAL with more than 25 years of experience in the cyber and professional liability market. He brings deep relationships across the industry, including with buyers, producers, and underwriting partners, together with a strong track record of building and scaling profitable portfolios.

In his new role, Schiavone will lead DUAL's Cyber and Professional Liability businesses, working closely with underwriting teams across North America and globally. His appointment follows DUAL's recent [expansion of its North American cyber appetite](#) and the launch of the company's enhanced global cyber strategy, positioning the organization for accelerated growth and innovation in these critical specialty lines.

Connie Germano, Chief Casualty Officer, said: "Paul's depth of experience and market relationships make him a powerful addition to our talented team. His appointment is an important step in accelerating our growth in North America - strengthening our ability to scale these portfolios, deepen our technical capabilities, and deliver differentiated solutions to our distribution partners."

Scott Sayce, Chief Innovation Officer, DUAL Group, added: "Cyber is one of DUAL's most significant global growth priorities, and we continue to invest heavily in expanding our capabilities across regions. Strengthening our North American platform is essential to this strategy, and Paul's



leadership will play a key role in building the scale, consistency, and innovation needed to advance our global cyber ambitions."

Schiavone commented: "DUAL has built a strong reputation for expertise and innovation in specialty lines. Joining DUAL as we start a new chapter of meaningful growth is a fantastic opportunity too good to miss. I am looking forward to working with the great teams already in place to further strengthen DUAL's cyber and professional liability businesses and provide even better products for our brokers and their clients."

Throughout his career, Schiavone has held senior leadership roles at leading global insurers where he successfully developed and managed high-performing books of business. Most recently, he served as Senior Vice President of Professional Lines at Coaction.

Schiavone will be based out of New York, reporting to Connie Germano.