

DUAL Latin America and SCOR form strategic partnership in Brazil

The partnership will provide additional capacity for Property, Casualty, PI and D&O risks

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DUAL, one of the world's leading Managing General Agents (MGAs), has announced a new strategic partnership with SCOR, a Tier 1 global reinsurer, bringing enhanced capacity to the Brazilian corporate insurance market. Brokers and their clients will have access to higher limits for complex risks, broader coverage tailored to local needs, and faster, more agile service. This is all supported by DUAL's deep regional expertise and SCOR's specialist experience in establishing and supporting MGA partnerships.

Under the agreement, DUAL Brazil and SCOR will offer capacity across Property, Casualty, Professional Indemnity (PI) and Directors & Officers (D&O) lines. By introducing new capacity to the market, the partnership responds to rising demand for sophisticated corporate insurance solutions in Brazil. This will enable brokers to deliver stronger value to their clients through enhanced optionality, technical excellence and stability.

Francisco Vogt Marques, Managing Director, DUAL Brazil, commented: "Our partnership with SCOR reinforces our commitment to delivering capacity, agility and technical excellence to the Brazilian market. In collaboration with our subsidiaries and carriers, DUAL offers robust and efficient solutions tailored to local needs, and we are delighted to broaden our offering to brokers and clients."

With this agreement, DUAL is strengthening its regional footprint and expanding the solutions available to the Brazilian corporate market. Bringing a blend of innovation, market insight and a client-centred approach that supports brokers as they navigate increasingly complex and evolving risk needs.