

DUAL announces new high-net-worth partnership in Ireland

Two leading high-net-worth insurance providers join forces in Ireland

Dublin, Ireland
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DUAL Underwriting Ireland DAC ("DUAL") has today announced a new high-net-worth (HNW) insurance partnership with Hiscox Ireland, creating one of the largest providers of specialist HNW products in the Irish market.

The partnership will leverage both DUAL's specialist knowledge and strong broker relationships and Hiscox's deep expertise in HNW insurance. Day-to-day management, underwriting and servicing of the combined HNW business will be provided by DUAL, with capacity and technical oversight from Hiscox.

This approach will ensure the speed of decision-making for brokers and customers, deepen risk insight through the strength of the combined expertise, and provide easy access to market-leading products and services.

This move also paves the way for DUAL to accelerate its ambition of becoming Ireland's number one provider of HNW insurance.

Barry O'Dwyer, who has led DUAL's success in Ireland as Managing Director for almost a decade, commented: "This partnership marks a transformative moment for HNW insurance in Ireland. Combining DUAL's specialist focus, personalised service, and deep broker relationships with Hiscox's expertise and reputation allows us to better serve Ireland's growing base of high-net-worth individuals."

Richard O'Dwyer, Managing Director of Hiscox Ireland, added: "The high-net-worth market is growing, and we are excited to continue to play our part in a new way with DUAL. Our combined expertise and shared customer focus sets a new standard for high-net-worth insurance in Ireland, which is good news for clients and brokers alike."

The partnership demonstrates a shared commitment to raising the bar in terms of service, innovation, and tailored cover for Ireland's HNW individuals and families.