



DUAL North America's Personal Lines announces partnership with Homebound Insurance Exchange

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DUAL North America ("DUAL"), today announces a strategic partnership between DUAL Personal Lines and Homebound Insurance Exchange. This collaboration marks a significant milestone for DUAL Personal Lines as it expands its capacity offerings and geographic reach, particularly in a challenging market where many carriers are pulling out or restricting their capacity.

At a time when others are limiting their reach, this partnership provides new capacity and enables DUAL to better serve brokers and clients with innovative and comprehensive insurance solutions. The new carrier partnership will primarily focus on providing coverages for manufactured homes, dwelling fire and homeowners. Operating under a member surplus contributions model, this collaboration brings financial stability and long-term security to policyholders while reinforcing DUAL's commitment to offering competitive and client-focused insurance products.

Andy Swindall, Chief Personal Lines Officer at DUAL Personal Lines said: "Our partnership with Homebound Insurance Exchange represents a transformative step forward for DUAL. This collaboration will allow us to enhance our service offerings and extend our coverage capabilities, ensuring we can provide even more comprehensive and tailored insurance solutions to our clients. This partnership underscores our unwavering commitment to delivering competitive coverages that meet the evolving needs of our clients. By joining forces with Homebound Insurance Exchange, we are poised to offer innovative and robust insurance products that will greatly benefit the communities we serve."

The expanded market presence in Texas is just the beginning, with plans to extend these offerings to additional states in the near future. Further details on specific coverages will be announced soon, reflecting DUAL Personal Lines' commitment to innovation and client-centric service.