

# DUAL UK makes senior appointments in underwriting and distribution role

## Key appointments to drive the business' ambitious growth plans and expansion in new areas.

**04 February 2025**

DUAL UK today announces the appointment of Steve Kelly as Managing Director of Construction, James Ramira as Managing Director of Regional P&C and Social Care, and Georgie Petrou, as Head of Strategic Accounts.

Kelly joined the business at the start of January. He has over 35 years in the insurance industry, of which 26 years were spent at RSA and latterly, nine years at Allianz. Kelly brings deep technical knowledge of the construction and engineering insurance market, having led the underwriting of some of the largest conventional power and renewable energy risks in the UK and Europe.

His focus will be on growing DUAL's existing construction portfolio and the potential to expand the business' appetite for risk into new areas, including the power generation sector.

Ramira has been appointed as Managing Director of Regional P&C and Social Care. He will continue to lead the Social Care and Commercial Underwriting teams, while his new role will be a central part in driving the regional and commercial ambitions forward.

Ramira joined DUAL UK in 2014 and has over 25 years' experience in the insurance industry. He has specialised in the niche social care space on both the broker and underwriting functions, previously holding the role Director of Social Care at DUAL UK.

Petrou joined the business in the January 2025, with over 20 years insurance industry experience, and joins from Chubb, where she was UK&I Strategic Development Manager, having previously worked at Zurich Insurance and Marsh.

Catherine Dixon, Chief Underwriting Officer, DUAL UK said: "I am delighted to welcome our new senior hires to DUAL UK. It is an exciting time for MGAs as the composite insurers are actively seeking to provide risk capital for new opportunities. These appointments are part of our focus on building teams, securing capacity and defining our market offering. As we continue to build out our specialisms, it is key that we ensure we are joining up with our broker partners effectively so that they can benefit from our full range of propositions. Steve, James and Georgie bring invaluable experience and expertise at this opportune time."

Rob Corner, Chief Distribution Officer, DUAL UK added: "Steve, James and Georgie are all key additions to the business and will lead engagement with our most significant trading partners. Their



appointments reflect the fact DUAL is actively recruiting new talent, while we remain committed to developing our talent into senior positions within the business.”